New year and resolutions

We hope that everyone had an enjoyable festive break and is ready to hit the ground running for a prosperous 2019. If you missed a trick with the Christmas 'must haves' in 2018 whether it be Christmas Eve Boxes and Naughty Elves – just when you had stocked up on unicorns; or rainbow trees when your bauble collection was getting nicely colour co-ordinated – then don't miss Harrogate Christmas & Gift in less than two weeks' time where exhibitors will be giving you a heads up on what consumers will be hitting the shops for next year.

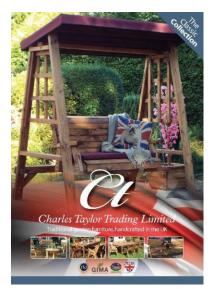
Don't forget to register for the show – and pass this on to new colleagues who may not have attended before. <u>www.harrogatefair.com</u>

Delivery promise

Charles Taylor is launching its new retail brochure at the show with over 150 products continuing the company's growth.

With UK-made garden products, Charles Taylor has invested heavily throughout the close season ensuring stock is available all year round for when retailers need it.

Richard Ball, director said: "Throughout the 2018 season we achieved tremendous delivery times and plans for 2019 are to deliver within a week of ordering with no out of stock. In our industry we recognise that stock availability is key and with all of our products made by ourselves in the UK, we have the advantage of not having to wait for shippers. We are in an industry similar to ice-cream sellers – when the heat is on, we have to react, and with measures and investment in place we are confident that we can achieve."



Visit Charles Taylor on Stand Q2

Cosy Christmas



every buyers must visit list. Visit Joe Davies on Stand C19 Products embellished with LED remain extremely on trend and Joe Davies have some fantastic new designs to make the most of this launching at Harrogate.

The Cosy Christmas Range of Décor pieces are one such addition with the collection consisting of beautifully crafted traditional wooden scenes with added LED detail to enhance the look. Retail price points start at just £9.99 and all products are available in the trademark 'Little & Often' quantities with carriage paid orders of just £100. With over 1000+ on trend gift and home décor items on display and the very best customer service (16 times Progressive Gifts Great Award winners) Joe Davies should be on

Fantastically fragrant

Heyland & Whittle has years of experience manufacturing luxury scented candles, exquisite gifts and

room diffusers, finest handmade soaps, elegant home fragrances, luxurious bath and body collections. It produces the finest handmade olive oil-based soap using the best natural ingredients, essential oils, herbs, spices and pure colourants like madder root and turmeric creating a large range of products free from parabens and sulphates.

Teams of dedicated staff make up the highly trained and skilled workforce which overseas with care and precision the handmade soap and bath melt production, diffuser filling and candle pouring. Home fragrance goods like natural soy blended candles and reed diffusers were the natural additions to our bath and body collection using signature fragrances handmade in England naturally and delivered worldwide. Proud to be British!



Visit Heyland & Whittle on Stand Q9

Forest protection

With environmental issues at the forefront of many consumer spending decisions, Premier Decorations is delighted to announce its award of FSC[®] Chain of Custody certification, demonstrating continued chain of custody from forest to consumer.

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Shazad Kaleem, quality assurance manager for Premier Decorations, explains: "There is widespread concern for the sustainability of the world's forests and when consumers see the FSC® logo on a product, they can buy with confidence that they are helping to ensure our forests are alive for generations to come. Premier's accreditation means that our customers can request that the FSC® branding be included on their products.

"Whilst this doesn't mean that all of the products we currently sell will become FSC[®] certified; we are now able to source and offer it for those customers who require their products to be FSC[®] certified."

Visit Premier Decorations in Hall H